

# WE DELIVER RESULTS

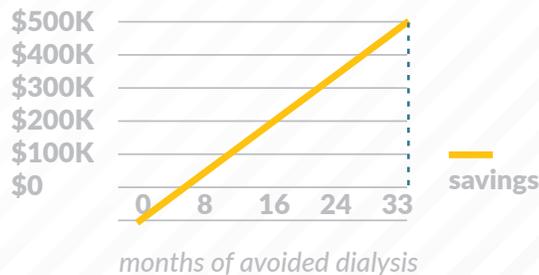
- » Lower healthcare costs for employers
- » Transplants sooner (avoid 3-5 year wait times)
- » Less (or no) time on dialysis
- » Better managed patients
- » Employees whose lives are transformed – more productive and longer life expectancy

# OUR APPROACH

- » Early intervention of kidney failure patients
- » Kidney disease coordinator to go along side of patient
- » Partner with patient and their doctor
- » Use transplant centers with short waiting times
- » Expedite referrals and evaluations
- » Extensive living donor search

# EMPLOYER SAVINGS

## Expediting Transplant Nets Significant Employer Savings



- » Employers pay first 33 months of dialysis costs
- » Monthly dialysis costs are approximately \$20k\* per month; 33 months of dialysis costs: \$600k+
- » A kidney transplant cost: \$100k\*
- » It only takes 5 to 6 months of avoided dialysis to payback cost of the transplant

- » **Example 1:** transplant occurs before dialysis begins avoiding 33 months of dialysis: Savings \$500k+ (netting transplant cost)
- » **Example 2:** transplant occurs month 13 of dialysis avoiding 20 months of dialysis: Savings \$260k

\*U.S. average cost



REJUVENATE  
KIDNEY TRANSPLANT SOLUTIONS

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# ACTUAL CLIENT RESULTS

## Prior to Rejuvenate Healthcare:

- » 16,200 covered lives
- » 0.8 transplants per year
- » Spending \$2.2 million annually on dialysis

## First two years results:

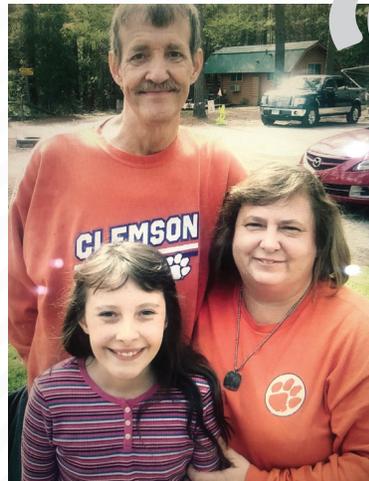
- » 5 transplants in two years or 2.5 per year - threefold increase
- » Savings \$1.4 million

# EMPLOYEE TESTIMONIALS



*Theresa*

“ We are thankful that Owens Corning partnered with Rejuvenate Healthcare. The kidney transplant has added years to my husband’s life.



*Alan*

“ Owens Corning has proven they care for their employees. I will never forget the extra mile they have gone in saving my life. I will be forever grateful.



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