

WE SAVE LIVES AND MONEY.

Who We Are:

Rejuvenate Kidney Transplant Solutions partners with healthcare payers to identify kidney failure patients and then speed up the path to transplantation. This results in members who live longer, healthier lives and payers who spend less on dialysis and other End Stage Renal Disease (ESRD) costs.

The Problem:

Sadly, the status quo in the United States is “dialysis until death.” Because the wait time for a lifesaving kidney transplant is 3 to 5 years on average—and in some cases over 10 years—more than 80% of patients die on dialysis. Additionally, dialysis and medical care associated with kidney failure result in significant costs for healthcare payers. A single patient may routinely cost up to \$30 thousand per month, and payers are responsible for the first 33 months of medical expenses before Medicare takes over. During this period, a patient’s costs can reach up to \$1 million. Compare this to a kidney transplant which only costs about \$125 thousand. In addition, dialysis patients are routinely fatigued, miss work, hospitalized, and often become temporarily or permanently disabled.

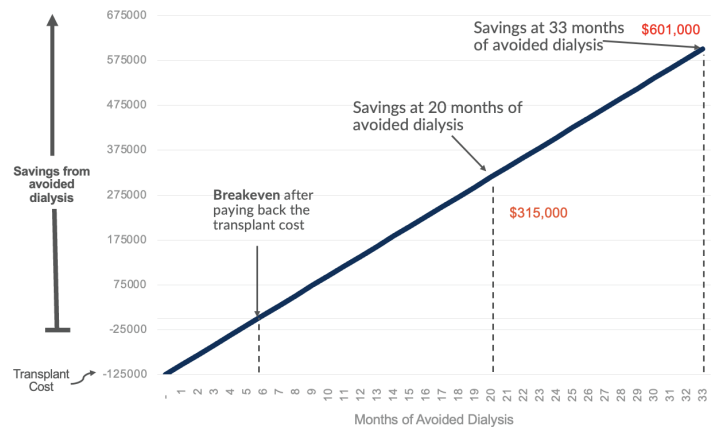
The Solution:

In the last five years Rejuvenate has consistently transplanted 50% of its clients’ kidney disease members before they have experienced six months of dialysis. Avoiding 27 to 33 months of dialysis can easily save over \$500 thousand on a single patient. In addition, a kidney transplant is the gold standard of care because recipients typically live longer than dialysis patients and are more engaged employees, family members and community contributors.

Our Clients:

Rejuvenate works with brokers, captives, benefits consultants, re-insurance companies, self-funded employers, Taft-Hartleys, unions and self-insured trusts to transform lives and greatly reduce the healthcare costs from end-stage renal disease. Rather than working to find a better way to deliver dialysis, our solutions find ways to access kidney transplants sooner and avoid the cost and detrimental impact of dialysis altogether.

Expediting transplants saves months of dialysis costs



- ◆ Assumes \$25,000 in monthly ESRD costs avoided
- ◆ Employer responsible for the first 33 months of ESRD costs; Medicare responsible for month 34 and after
- ◆ Factors in post-transplantation costs, such as immunosuppressant support



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