

CASE STUDY

Lives Saved and Kidney Costs Reduced

This success story illustrates the benefits of self-insured employers working with Rejuvenate Kidney Transplant Solutions to expedite transplants for their employees and dependents. Take care of your greatest assets. Fast-track the kidney transplant process to save lives and money through reduced dialysis claims.

Rejuvenate Kidney Transplant Solutions works with benefits advisors and employers to assist employees suffering from kidney failure, navigate the complex maze leading to kidney transplantation.

Using data-driven processes, Rejuvenate identifies kidney failure patients early and applies its personalized, proprietary care navigation process to expedite the path to transplant. Why? Because early transplantation delivers improved outcomes and can extend life expectancy by more than 10 years.

SUCCESS STORY

A fully insured, 300+ employee company was hit with a substantial insurance premium increase at renewal due to a health plan member with end stage renal chronic kidney disease. While looking for a self-funded insurance option, a captive insurer offered a solution to avoid expensive dialysis costs by working with Rejuvenate to create an innovative, no-risk fee structure to be paid only if a kidney transplant was realized. This no-risk fee structure was treated as a claim by the covered self-funded company and approved as a claim by their TPA, captive and re-insurance company.

This story shows the benefits to both employee and employer.

- The employee who had been on dialysis for 10 months was able to receive a kidney transplant and stop tedious and expensive dialysis treatments.
- The employee received a donor kidney within 2.5 months of engaging with Rejuvenate.
- The employee is thriving since receiving the donor kidney transplant.
- The transplant operation was performed within network.
- The estimated net **healthcare savings** (including transplant procedure, follow-up care, medications, and Rejuvenate's fee) was **\$350,000**.



THE CLIENT

A CPA and financial advisory firm headquartered in the upper Midwest.

OUR APPROACH

- Identify chronic kidney disease patients via claims analysis data
- Identify barriers to transplantation, including health status, referral, transplant center acceptance criteria and wait list time
- Educate patients and physicians regarding alternatives to status quo
- Effectively communicate with all parties



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